

BY VELTRIX EXPORTS



PRODUCT CATALOGUE 2026

Mithila Pearl

Makhana · popped fox nuts from Bihar, India

exports@veltrixexports.com

+91 62010 76468

veltrix-exports.vercel.app



ABOUT US

Close to the crop.

Mithila Pearl is the makhana brand of Veltrix Exports, a founder-run exporter based in Chapra, Bihar, a short drive from the ponds of Darbhanga, Madhubani and Purnia where most of the world's makhana is grown.

We buy from processors we know, check every lot for grade and moisture ourselves, and pack it for export to your specification.

Origin	North Bihar, India
Products	Popped makhana in four grades (Select, Premium, Royal, Signature) and 4 suta for food service; roasted and flavoured; retail and private-label packs; flour
Minimum order	50 kg bulk; 20 cartons retail
Shipping	FOB Kolkata; air and courier for samples and small lots
Quality	Lab certificate from an NABL-accredited laboratory with every lot
Contact	exports@veltrixexports.com WhatsApp +91 62010 76468

80%

of the world's makhana is grown in India, most of it in Bihar

Aug–Oct

harvest; fresh crop reaches the market from September

50 kg

trial orders, so you can test your market first

Four grades, one standard.

Makhana is sold by kernel diameter, measured in suta (about 3.2 mm each). Larger grades are whiter, lighter and crisper. Every Mithila Pearl grade is named, colour-coded on the pack, and written with its suta grade on the invoice.

GRADE	KERNEL	APPEARANCE	TYPICAL USE
Select 5 SUTA	16-19 mm	Medium, mostly white	General retail; Gulf, Canada and Nepal; base for flavoured makhana
Premium 6 SUTA	19-22 mm	Large, white, light	UK, EU and Australian retail; the grade most premium buyers ask for
Royal 6+ SUTA	22-26 mm	Very large and white	Gifting, premium shelves
Signature 7 SUTA	26 mm+	Largest and whitest, hand-selected	Top-end private label and gifting
4 Suta FOOD SERVICE	12-16 mm	Smaller, some brown skin, denser	Food service, seasoning base, cooking; Gulf wholesale



How we check a lot

Size

20 kernels drawn at random from different cartons, measured against the grade

Weight

A weight-per-volume test: larger pops weigh less per litre

Appearance

Colour, skin, broken and unpopped kernels counted on a sample

Moisture

Below 5.0% before packing

A three-grade comparison sample (Select, Premium and Royal) is available on request.

PRODUCTS



Popped makhana, bulk

Plain popped makhana, graded by size and packed to stay crisp in transit. Premium (6 suta) is the grade most UK and EU retail buyers choose.

Grades	Select 5, Premium 6, Royal 6+ and Signature 7 suta; 4 suta for food service
Moisture	Below 5.0%
Broken / unpopped	2% max (6 suta and above); 5% max (4 and 5 suta)
Packing	5 or 10 kg nitrogen-flushed liner in a 5-ply export carton
Shelf life	Up to 9 months unopened
Minimum order	50 kg
HS code	2008 19 21



Roasted & flavoured

Ready-to-eat makhana, seasoned to order. Salt and heat can be adjusted for your market.

Flavours	Himalayan Salt & Pepper, Peri Peri, Cream & Onion, Mint, Tangy Tomato
Base	5 suta, slow-roasted in rice bran oil
Formats	Bulk in 3 kg liners, or 80 g retail pouches (24 per carton)
Shelf life	6 months unopened
Allergens	Cream & Onion contains milk
Minimum order	50 kg bulk (30 kg per flavour); 20 cartons retail

PRODUCTS



Retail & private label

Shelf-ready pouches under your brand or ours. Retail packing puts more value in every carton, which matters because makhana freight is charged on volume.

Contents	Mithila Pearl Premium (6 suta) popped makhana, nothing added
Pouches	100 g and 200 g stand-up zip pouches, foil barrier, nitrogen flushed
Carton	24 pouches per 5-ply carton
Label	Prepared to your market's rules: ingredients, nutrition, origin, batch, best-before
Minimum order	20 cartons (Mithila Pearl label); 3,000 pouches per product (your label)
Lead time	About 4-5 weeks after artwork approval for private label



Makhana flour

Fine flour milled from popped makhana, for bakery, soups, porridge and snack formulation.

Mesh	60-80
Moisture	7.0% max
Packing	1 kg pouches (10 per carton) or 10 kg bulk liner
Shelf life	6 months unopened
Minimum order	50 kg
Markets	USA, Canada, Gulf, Australia (not for the EU)



QUALITY AND SHIPPING

Tested, packed, documented.

Lab testing

Each export lot is tested at an NABL-accredited (ISO 17025) laboratory before dispatch.

Moisture

Aflatoxin B1 and total

Salmonella, Listeria, yeast and mould

Pesticide residues and heavy metals for the EU

Nutrition analysis for retail labels

Packing

Makhana goes soft if it takes on moisture, so packing is part of the product.

Food-grade liners, nitrogen flushed

5-ply export cartons

Batch code and packing date on every carton

Retention sample kept from every lot

Photos of your packed lot before dispatch

Documents

Sent the day your shipment leaves.

Commercial invoice and packing list

Certificate of analysis

Certificate of origin

Phytosanitary certificate where required

Bill of lading or air waybill

For the EU we follow Regulation (EU) 2023/652, which sets the label name "roasted seeds of Euryale ferox", moisture below 5.0% and limits for aflatoxins, microbiology and heavy metals. Halal certificates are available on request through certified processors.

Price list.

USD, FOB Kolkata. Prices issued 24 September 2026.

BULK		50 - 249 KG	250 - 999 KG	1 MT+
Popped makhana, Select (5 suta)	per kg	16.50	15.50	14.60
Popped makhana, Premium (6 suta)	per kg	19.80	18.60	17.50
Popped makhana, Royal (6+ suta)	per kg	23.00	21.80	20.50
Popped makhana, Signature (7 suta)	per kg	Price on request		
Popped makhana, 4 suta (food service)	per kg	13.00	12.50	11.50
Flavoured makhana, bulk	per kg	19.50	18.30	17.20
Makhana flour	per kg	11.00	9.80	9.40

RETAIL PACKS		20 - 99 CARTONS	100 - 499 CARTONS	500+ CARTONS
Flavoured makhana, 80 g	per pouch	2.10	1.95	1.85
Premium (6 suta), 100 g pouch	per pouch	2.45	2.30	2.15
Premium (6 suta), 200 g pouch	per pouch	4.60	4.35	4.10

Terms

Incoterms	FOB Kolkata by sea; FCA airport for air and courier. CFR / CIF on request.
Payment	First three orders: 100% advance by bank transfer, or 50% advance and 50% after an inspection you appoint. Then 50% advance, 50% against documents. LC at sight above USD 5,000.
Samples	250-500 g from the lot we intend to buy for you, with its lab certificate. Free for registered food businesses; courier at cost, refunded on your first order.
Lead time	Bulk 7-10 days from advance; retail packs 10-15 days; private label 4-5 weeks after artwork approval.
Small lots	Lots under USD 3,000 carry a USD 250 fee for the lab test and export documents.
Validity	Prices valid until 15 October 2026, confirmed on each proforma invoice.

MITHILA PEARL

BY VELTRIX EXPORTS

ENQUIRIES

Start with a sample.

Tell us the grade, format, quantity and destination. We reply within one business day with a price and a sample plan.

Email	exports@veltrixexports.com
WhatsApp	+91 62010 76468
Website	veltrix-exports.vercel.app
Address	M/s Veltrix Exports, Chapra, Saran, Bihar 841301, India